



Confessions of a Municipal Bond Salesman

Jim Lebenthal, Bernice Kanner

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A true Wall Street icon tells his story in Confessions of a Municipal Bond Salesman. Follow Jim Lebenthal's life journey from Hollywood reporter to renowned bond salesman in this intriguing book. Each chapter consists of vivid stories in which Lebenthal recounts his successes and setbacks, as he worked to build his family business into one of the best-known municipal bond firms in America. Throughout the book, Lebenthal distills his experiences to help you apply what he's learned to your own careers and life. You'll benefit from Lebenthal's unique advice, as he touches on issues such as recognizing opportunity, ethics and morality at work, the secrets to selling, and avoiding procrastination. Written in an accessible manner and delivered with a dose of Lebenthal's trademark humor, Confessions of a Municipal Bond Salesman offers an entertaining and engaging look at this incredible individual-and shows you how to make the most out of your life.



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